



REPUBLIC OF THE PHILIPPINES

# NATIONAL ECONOMIC AND DEVELOPMENT AUTHORITY

## BID BULLETIN No. 7

### *CONSULTING SERVICES FOR THE CONDUCT OF FEASIBILITY STUDIES (FS) OF THE VARIOUS PROJECTS UNDER THE FEASIBILITY STUDIES FUND*

TO : ALL SHORTLISTED CONSULTANTS

Hereunder are additional clarifications/amendments to the bidding documents and Terms of Reference for the above procurement:

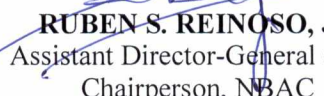
| Particulars  | Clarification/Amendment  |
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| a. Calculation of Financial Scores                   | <p>The lowest Financial Proposal shall be automatically be given a Financial Score (Sf) of 100 points. The Sf of other Financial Proposals shall be computed based on their ratio to the lowest Financial Proposal. For example, consider the following financial proposals:</p> <p>Bidder A Financial Proposal – PhP 10 (lowest)<br/>Bidder B Financial Proposal – PhP 12<br/>Bidder C Financial Proposal – PhP 20</p> <p>Bidder A would be given a financial score of 100 pts being the lowest bidder while Bidder B's financial score would be calculated as <math>[10/12] \times 100 = 83.33</math> pts. On the other hand, Bidder C's financial score would be <math>[10/20] \times 100 = 50</math> pts.</p>  |
| b. Provision of available related data / information | <p>As indicated in Bid Bulletin No. 5, NEDA and the concerned implementing agency will provide to the participating shortlisted Consultants to the extent possible, documents (published or unpublished) pertinent to the project to be used as guide and reference in preparing their proposals, subject to the signing of a Confidentiality Agreement under oath. Requests for copies of related documents shall be made in writing to NEDA or the implementing agency. Reproduction costs and notarization cost shall be borne by the Consultants.</p> <p>In addition, NEDA and the concerned implementing agency may also endorse participating shortlisted Consultants to other government agencies for access to data and materials upon written request from the Consultants.</p> |
| c. Taxes   | <p>NEDA will deduct and remit the applicable taxes, duties, fees, levies or other impositions under the laws and regulations of the Philippines to the concerned government entity on behalf of the Consultant for non-reimbursables. For reimbursable expenses, the amounts indicated in the receipts and supporting documents will be refunded to the Consultant upon review and approval.</p>   |

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| d. Costs incidental to the participation of government counterpart personnel   | The Consultant should include in the budget for reimbursable expenses in its Financial Proposal the costs attendant to the participation of up to four (4) government counterpart personnel, such as cost of transportation, accommodation, meals, etc. except for honoraria or any other compensation.  |
| e. Receipt of proposals  | NEDA will ensure the presence of personnel to receive the proposals of participating shortlisted Consultants on the deadline for submission of proposals.  |
| <b><i>Feasibility Study for the Establishment of a Commercial Sweet Sorghum Plantation and a Sweet Sorghum Syrup Processing Plant in the Philippines</i></b> |  |
| f. Definition of intermediate products   | Intermediate products refer to any output within the entire value chain from sweet sorghum plantation to syrup production. These include grains for animal feeds or flour production, stalks for animal feed or juice extraction, and syrup production.  |
| g. Scope of F/S and plantation study   | <p>The feasibility study will cover the whole value chain up to the production of bioethanol. However, the production of bioethanol from syrup, sugar and molasses is already established. It is expected that the study will focus on the feasibility of producing and selling sweet sorghum syrup to bioethanol producers.</p> <p>The validation of selected cultivars and hybrids will involve planting in a suitable area identified by the Consultant preferably within Batangas. The selection of cultivars and hybrids will also be upon the recommendation of the Consultant. This is the reason why the Consultant should have enough experience in the production of biofuel feedstocks, especially, sweet sorghum.</p> <p>As stated in the Terms of Reference (TOR), the area of coverage initially identified is Batangas as there are already several ethanol processing plants within said province which can also benefit from the additional feedstock supply of sweet sorghum syrup. However, options analysis will still be undertaken by the Consultant to determine the best site location. The parallel studies in Negros Occidental and Isabela will be conducted to assess the acceptability of sweet sorghum by the farmers, cooperatives, investors, local government and other stakeholders.</p> |
| h. Plantation area size and determination of initial site (i.e., Batangas)   | <p>The size of the plantation should be able to produce the amount of syrup that will be used as an alternative feedstock to molasses during off-milling season in existing ethanol plants in the most appropriate site identified as a result of the options analysis. The study should also consider expansion of the plantation area for any emerging ethanol plants in said site and nearby areas.</p> <p>Batangas was initially identified as an ideal location for the feasibility study due to its proximity advantage to sugarcane plantation (Batangas and Don Pedro) and bioethanol plants (CADP and Balayan), which means availability of plantation labor and related activities/industries, such as trading, logistics, machineries and other systems applicable to</p>   |



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|  | sweet sorghum. However, as mentioned above, the Consultant shall still conduct options analysis to verify which site in the country would be the most suitable to implement the project, i.e., establishment of a sweet sorghum plantation and processing plant.  |
| i. Project Manager   | The resident Project Manager mentioned in Article 8, Page 40 of the Bidding Documents is the same as the technical Project Manager & Bio-Fuels Expert listed under Senior Consultants in the TOR.   |
| j. Years of expertise in sweet sorghum or sugarcane plantations and processing plants  | The modification of the required expertise to consider experience in sugarcane plantation and processing operations for the Project Manager and Biofuel Expert as agreed during the Pre-Proposal Conference will also apply to the Agronomist and Soil Scientist. However, higher points will be given to experience in sweet sorghum plantation and processing for all the aforecited positions.                                       |
| k. Definition of projects and operations   | The terms “projects” and “operations” refer to business and commercial projects on ethanol production. However, since sweet sorghum is a relatively new biofuel feedstock, experience on R&D operations and projects will be given consideration.   |
| <b><i>Feasibility Studies for Non-Revenue Water Reduction and Control Projects and Concept Designs for Sanitation Projects</i></b> |   |
| l. Water District (WD) end-users   | <p>The following are additional changes in recipient WDs of the F/S:</p> <p><u>Sanitation Program Study</u><br/> <i>Deleted WDs</i> – Abucay, Pilar, Guiguinto, Apalit<br/> <i>New WDs</i> – Hermosa, Limay, Sta. Maria, Porac</p> <p><u>Non-Revenue Water Study</u><br/> <i>Deleted WDs</i> – Guiguinto, Paombong, Plaridel, Pulilan, San Jose Del Monte<br/> <i>New WDs</i> – Angat, Norzaragay, Pandi, San Ildefonso, San Miguel</p> |

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