

REPUBLIC OF THE PHILIPPINES  
NATIONAL ECONOMIC AND DEVELOPMENT AUTHORITY

## REQUEST FOR QUOTATION

P.R. No./Date : 19-01-006  
January 17, 2019RFQ No./Date: 19-01-006  
January 18, 2019

Gentlemen/Ladies:

We would like to request you to please quote your lowest price/s for the item/s listed in the attached form. Your submission shall be prepared in accordance with the following requirements:

1. Indicate or write your quotation using this form or your company letterhead. Supplemental information, if any, using your company stationery may be attached to reflect the complete specification of bid e.g., brand name, model, pictures/brochures/literature, etc.
2. Put your quotation in a **SEALED ENVELOPE** and label the envelope with the PR and RFQ numbers or PhilGEPS Reference Number;
3. Address/send your quotation to the **NBAC Secretariat c/o the undersigned** at 2<sup>nd</sup> floor of the address below; and
4. The deadline for submission of your quotation is on 9:00AM of JANUARY 25, 2019.

The mode of procurement is Small Value Procurement, with an Approved Budget for the Contract (ABC) of PhP250,000.00.

Your participation to this bidding shall be subject to the requirements as identified below:

- ☒ Registered with PhilGEPS (Attach a copy to your quotation/offer).\*
- ☒ Quotation must be inclusive of all applicable government taxes and subject to 5% F-VAT and 1% (PO) or 2% (JO) deductions. Cash on Delivery (COD) will not be accepted.
- ☒ Bids should not exceed the Approved Budget for the Contract (ABC) in the amount of PhP250,000.00
- ☐ Award shall be made by lot (please bid for all items to avoid disqualification of bid).
- ☒ Award shall be made by item.
- ☒ Bids should be valid for a **minimum of 30 calendar days** from deadline of submission of bids as indicated above.
- ☒ Procured items shall be delivered to NEDA sa Pasig.
- ☐ An Authority to Sell shall be submitted in bidding for branded ICT items (except supplies).
- ☐ For the repair of equipment/vehicle, on-site inspection of the unit shall be required before submission of bids.

## ALTERNATIVE BIDS OR BID WITH MULTIPLE OPTIONS SHALL BE REJECTED (NBAC Resolution No. 7 (2012))

With the end view of obtaining the contract most advantageous to the government, NEDA reserves the right to: 1) accept or reject any or all the quotations/bids and waive any minor deviation in the bid which will not materially affect the substance of the bid; 2) award the contract on a per item/lot basis; and 3) to annul the bidding process and to reject all quotations/bids at any time prior to contract award, without thereby incurring any liability to the affected bidder or bidders.

All bidders will be informed of the results of this procurement.

**The delivery schedule shall be completed within the duration/scheduled stated in the Terms of Reference to be reflected in the Job Order.**

Failure to comply with this delivery schedule shall be subject to the salient provisions of the Revised IRR of R.A. 9184, Section 68 (Liquidated Damages).

For clarifications, please contact the Procurement Management Division, c/o Ms. Gilda A. Ibno in the address/telephone numbers below.

*MA. MONICA P. PAGUNSAN*  
Head, NBAC Secretariat

Dear Ms. Pagunsan,

Indicated below is our quotation in response to the RFQ above.....

Item No.	QTY	UNIT	ITEM/DESCRIPTION	UNIT PRICE	TOTAL (PhP)
1	1	job	One-year NEDA subscription to Media Monitoring Services		
Note: Please see attached Terms of Reference (TOR) for details.					
<b>*Qualification and Other Requirements</b>					
Must submit the following:					
a. PhilGEPS Registration Number;					
b. Mayor's or Business Permit (current and valid);					
(if your Mayor's or Business Permit has been issued subject to compliance with certain conditions, please submit proof of compliance thereto. Otherwise, non-submission shall be a ground for disqualification.)					
c. Omnibus Sworn Statement; and					
c.1 Notarized Secretary's Certificate / Board Resolution / Partnership Resolution /					
Special Power of Attorney / DTI Certificate Number, whichever is applicable.					
d. The Service Provider shall submit a certification / company profile / or other documentary proof					
stating that the company has been in the industry for at least five (5) years and have at least					
three (3) years of experience working with government agencies.					
<b>TOTAL:</b>					
				<b>Amount in Words:</b>	
<b>Contractor's Declaration:</b>					
a. I/We have "Read and Accepted and Good for Agreement" the attached detailed specifications or Terms of Reference (TOR), whichever is applicable, with page and annexes signed by duly authorized representative of _____ (company) on the provided "Conforme Box";					
b. I/We abide by this bid/quotation for the period of 30 days from the deadline of submission of bid as indicated in the Request for Quotation (RFQ) and it shall remain binding upon us; and					
c. I/We shall undertake, if our bid is accepted, to commence the Service Works as soon as is reasonably possible after the receipt of the Notice of Award or Notice to Commence, and deliver the whole of the Service/Works in the Job Order/Purchase Order within the time stated in the TOR/detailed specification.					
<b>CONFORME</b>					
Signature : _____					
Name/Designation : _____					
Name of Company : _____					
Cheque payment payable to: _____					
Address : _____					
Telephone/Fax/Email : _____					
TIN No. : _____ ; VAT _____ ; Non- VAT _____					

**TERMS OF REFERENCE**  
***One-year NEDA Subscription to Media Monitoring Services***

**I. BACKGROUND & RATIONALE**

In August 2017, the National Economic and Development Authority (NEDA), through the Development Information Staff (DIS), contracted a media agency to monitor the news for one year.

The service involves daily e-mails of news updates to NEDA officials and staffs. The e-mails consist of a comprehensive list of the day's news related to NEDA, and details such as date and time of publication, media type, media company name, article section, page number, article size, and PR value. The selection is based on keywords that serve as the basis on which entries are filtered and sent.

This type of media-monitoring service has particularly made it easier for NEDA officials and staffs to be updated about pressing economic issues. This also has been very helpful to NEDA-DIS be proactive in creating content, and anticipative of issues that NEDA may have to clarify, explain, or write an official statement on.

In line with this, the DIS is seeking to procure the same service for one year which shall commence upon supplier's receipt of the Job Order (JO).

**II. SCOPE OF WORK**

The project involves the subscription to media monitoring services for one (1) year. The news monitoring service shall provide comprehensive daily news updates to NEDA officials and staffs.

A. Service provider will monitor print, radio, television, and online media for NEDA-related news and issues. Daily news digests, including weekends and holidays, will be submitted in a categorized format not later than 8:00AM for weekdays, and not later than 3:00PM on the following day for weekends and holidays. News digests shall include the following information:

<b>PRINT</b>	title of article, body of article, name of news agency, section in the newspaper, name of reporter or columnist ( <i>if available</i> ), date of publication, page number, media value, and tonal assignment ( <i>positive/negative for news under the NEDA category only</i> ).
<b>ONLINE</b>	title of article, body of article, name of news agency, name of reporter, date of publication, section in the website, media value, tonal assignment ( <i>positive/negative</i> )
<b>RADIO</b>	name of show, name of host/interviewer, time and date of the show, name of interviewee, subject of the interview or conversation, media value, tonal assignment ( <i>positive/negative</i> )



<b>TELEVISION</b>	name of show, name of host/interviewer, time and date of the show, name of interviewee, subject of the interview or conversation, media value, tonal assignment (positive/negative)
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B. As part of the validation of the supplier's compliance with the requirements, a 5-day trial period shall be provided by the bidder. The lowest calculated bidder will be evaluated by the end-user based on provided criteria (**Refer to Annex B**).

C. As a minimum coverage requirement, the service provider should include in its monitoring the following media outlets:

**1. Broadsheets**

- a. Philippine Daily Inquirer
- b. Philippine Star
- c. Business Mirror
- d. BusinessWorld
- e. Manila Bulletin
- f. Manila Times
- g. Malaya Business Insight
- h. Daily Tribune
- i. Manila Standard Today

**2. Television**

- a. ABS-CBN
- b. PTV4
- c. ABS-CBN News Channel (ANC)
- d. GMA Network
- e. CNN Philippines
- f. DZMM Teleradyo
- g. TV5
- h. One News (Philippines)

**3. Radio**

- a. DZMM
- b. DZBB
- c. DZRH

4. **Online** – Includes local/provincial, national, and international publications/networks that have online versions and stand-alone online news, such as:

- a. ABS-CBN News including ANC
- b. GMA News Online
- c. InterAksyon
- d. Rappler.com
- e. CNN Philippines
- f. Philippine News Agency
- g. SunStar

**5. Wire agencies**

- a. Reuters
- b. Bloomberg
- c. Associated Press
- d. Agence France-Presse (AFP)

- D. News digest to include “Unsubscribe” feature for those who refuse to receive daily news updates.
- E. Browser of links to news digests/reports should be compatible with the existing NEDA e-mail client software.
- F. Access to online database must include:
- Downloadable clips of monitored media
  - Printable content of monitored media
  - Downloadable and printable reports or analytics on news monitored
  - Training on use of database
- G. Monthly compilation of monitoring briefs / media data with analytics report should be submitted every 5<sup>th</sup> working day of the following month.
- H. An account management team should be assigned to NEDA who will ensure the timely and accurate delivery of daily news alerts and quick service assistance in times of crisis, among others.
- I. A client relations representative should be available 24/7 to provide daily support for any media monitoring needs of NEDA.

Deliverable	Quantity	Estimated Cost	Approved Budget for the Contract
Comprehensive list of publications/dailies/broadsheets, websites, networks/stations that will be monitored	1	PhP20,833.33/month	PhP250,000.00
Daily news alerts, including weekends and holidays, submitted electronically in a customized format not later than 8:00AM on weekdays and not later than 3:00PM the following day for weekends and holidays. Format should at least include: *USD and PhP exchange rate based on latest figures released by the BSP * Summary of news stories * News stories grouped according to pre-determined categories * Clippings with complete Details	365		
Daily news alerts, including weekends and holidays, submitted electronically in a customized format	365		

not later than 12:00 NN for weekdays and not later than 3:00 PM of the following day for weekends and holidays. The version of this submission shall contain similar information as indicated in deliverable no. 2 but the articles <i>under the NEDA category</i> will already have tone classifications or assignments.			
Access to an online database system for daily monitored news. The database should make available all the information required, as stated in the scope of works of this Terms of Reference. The following features must also be available: <ul style="list-style-type: none"> <li>* Downloadable clips</li> <li>* Printable content</li> <li>* Downloadable and printable reports or statistics on news monitored</li> <li>* <i>Training on use of database</i></li> </ul>	1		

The following keywords will be used for searching and monitoring news stories:

#### **NATIONAL ECONOMIC AND DEVELOPMENT AUTHORITY**

National Economic and Development Authority  
Ernesto M. Pernia  
Philippine Development Plan  
Regional Development Plan  
Public Investment Program  
Socioeconomic Report  
*AmBisyon Natin 2040*  
NEDA Board  
Investment Coordination Committee  
Infrastructure Committee  
Social Development Committee  
Development Budget Coordination Committee  
Committee on Tariff and Related Matters  
Regional Development Committee  
National Land Use Committee  
Official Development Assistance  
Philippine Statistics Authority  
Philippine Institute for Development Studies  
Public-Private Partnership Center  
Philippine National Service Coordinating Agency  
Tariff Commission  
Philippine Statistical Research and Training Institute  
Legislative-Executive Development Advisory Council

#### **GOVERNANCE**

NEDA + Governance  
NEDA + Worldwide Governance Indicators  
NEDA + Corruption Perception Index  
NEDA + Global Competitiveness  
NEDA + Ease of Doing Business

#### **ADMINISTRATION OF JUSTICE**

NEDA + Justice

#### **CULTURE AND VALUES**

NEDA + Culture and Values  
NEDA + Cultural heritage  
NEDA + Indigenous people  
NEDA + Department of Culture



## **AGRICULTURE, FISHERIES, AND FORESTRY**

NEDA + Agriculture, Fisheries, and Forestry  
NEDA + Agrarian reform  
NEDA + Quantitative restriction  
NEDA + Marine life

## **INDUSTRY AND SERVICES**

NEDA + Industry  
NEDA + Services  
NEDA + Manufacturing  
NEDA + Micro, small, and medium enterprises  
NEDA + Foreign Direct Investment

## **HUMAN CAPITAL DEVELOPMENT**

NEDA + Education  
NEDA + Health  
NEDA + Employment  
NEDA + K to 12  
NEDA + Technical-Vocational Education and Training

## **REDUCING VULNERABILITY**

NEDA + Reducing Vulnerability  
NEDA + *Pantawid Pamilyang Pilipino Program*  
NEDA + Social Pension  
NEDA + Social Protection  
NEDA + *Listahanan*  
NEDA + Climate Change  
NEDA + Disaster Risk Reduction and Management

## **BUILDING COMMUNITIES**

NEDA + Housing  
NEDA + Shelter  
NEDA + Resettlement Program  
NEDA + Recovery and Rehabilitation Program  
NEDA + Urban Development and Housing  
NEDA + Comprehensive Land Use

## **REACHING FOR THE DEMOGRAPHIC DIVIDEND**

NEDA + Population  
NEDA + Labor  
NEDA + Responsible Parenthood and Reproductive Health  
NEDA + Demographic and Health Survey

## **SCIENCE, TECHNOLOGY, AND INNOVATION**

NEDA + Science, Technology, Innovation  
NEDA + Science, Technology, Engineering and Mathematics  
NEDA + Intellectual Property Rights

## **MACROECONOMIC POLICY**

NEDA + Exports  
NEDA + Imports  
NEDA + Inflation  
NEDA + Interest Rates  
NEDA + Credit rating

NEDA + Tax reform  
NEDA + Monetary policy

## **NATIONAL COMPETITION POLICY**

NEDA + Competition

## **ATTAINING PEACE**

NEDA + *Bangsamoro*  
NEDA + Peace  
NEDA + *Payapa at Masaganang Pamayanan*

## **SECURITY, PUBLIC ORDER, AND SAFETY**

NEDA + Security, Public Order, and Safety  
NEDA + West Philippine Sea  
NEDA + Trafficking  
NEDA + Terrorism

## **INFRASTRUCTURE DEVELOPMENT**

NEDA + Infrastructure  
NEDA + Traffic  
NEDA + Water  
NEDA + Power  
NEDA + Energy  
NEDA + Information, Communication and Technology  
NEDA + Transport  
*Build, Build, Build*

## **ECOLOGICAL INTEGRITY**

NEDA + Ecological Integrity  
NEDA + Coastal Management  
NEDA + Forest Management  
NEDA + Sustainable Land  
NEDA + Waste Management  
NEDA + Sustainable Development  
NEDA + Environment

## **PH ECONOMIC CLUSTER**

Economic Managers  
Economic Cluster  
Department of Budget and Management  
Department of Finance  
*Bangko Sentral ng Pilipinas*  
Department of Trade and Industry  
Secretary Carlos Dominguez  
Secretary Benjamin Diokno  
Governor Nestor Espenilla  
Secretary Ramon Lopez  
*Dutertenomic*

Other keywords may occasionally be changed or added by the end-user within the duration of the contract without additional cost to NEDA. Similarly, the news brief format may be changed by NEDA within the duration of the contract without additional cost.

**III. APPROVED BUDGET OF THE CONTRACT**

The ABC is **TWO HUNDRED FIFTY THOUSAND PESOS (PHP250,000)** inclusive of all applicable taxes and service charges.

**IV. SERVICE PROVIDER'S QUALIFICATIONS**

The Service Provider shall submit a certification / company profile / or other documentary proof stating that the company has been in the industry for at least five (5) years and have at least three (3) years of experience working with government agencies.

**V. MODE OF PROCUREMENT**

Procurement of service providers shall be done through small value procurement.

**VI. DUTIES AND RESPONSIBILITIES OF SERVICE PROVIDER**

1. The service provider shall send daily news digest to &NEDA-CO@neda.gov.ph as well as individual e-mail addresses of NEDA Regional Office (NRO) staffs.
2. The service provider shall designate one account executive/team to ensure timely delivery of outputs and to coordinate with the NEDA in carrying out the services,
3. The service provider shall ensure the consistency of news categorization with the provided format (i.e., Philippine Development Plan 2017-2022 chapters).
4. The service provider shall provide necessary manpower and facilities, and conduct all necessary work and other activities to accomplish the agreed scope of work and deliverables. Any additional costs incurred relative to any aspect of the contract shall be solely charged to the service provider.
5. The service provider shall submit all deliverables to NEDA on schedule.
6. The service provider shall maintain the confidentiality of the documents/reports generated, until such is determined declassified by NEDA.
7. The service provider shall provide a 5-day trial period of NEDA's required news monitoring services, for purposes of validation of its compliance with NEDA's requirements for this procurement.
8. The service provider shall submit a monthly compilation of monitoring briefs / media data with analytics report every 5<sup>th</sup> working day of the following month.

**VII. DUTIES AND RESPONSIBILITIES OF NEDA**

1. Pay the service provider the indicated amount in accordance with the existing accounting and auditing rules and regulations.
2. Coordinate with the service provider for the purpose of this project.
3. Exercise its approving authority on all deliverables of the service provider.
4. Take actions on requests and recommendations as appropriate.



5. Impose sanctions/penalties consistent with section 68 of the Revised IRR of RA 9184

#### **VIII. PAYMENT SCHEME**

Monthly payment of the contract shall be paid after the issuance of the following:

- a. Billing statement by the Service Provider;
- b. Certificate of Satisfactory Service issued by NEDA.

#### **IX. LIQUIDATED DAMAGES**

Failure to comply with the Terms and Conditions of the contract will result in the payment of corresponding penalties/liquidated damages in the amount equal to 1/10 of 1% of the cost of the unperformed portion for every day of delay. Once the cumulative amount of liquidated damages reaches 10% of the amount of the contract, NEDA shall rescind the contract, without prejudice to other courses of action and remedies open to it.

#### **X. OWNERSHIP**

All reports and other documents prepared by the firm shall be owned by NEDA with full and exclusive rights on future use thereof both in the Philippines and internationally.

#### **XI. DISPUTE RESOLUTION**

1. In the matter of dispute, should any dispute related to the Contract and/or rights of the parties arise, the same shall be submitted to mutual consultation, mediation, and arbitration, in the order of application. The venue of the proceedings shall be in Pasig City. In case of a court suit, the venue shall be the courts of competent jurisdiction in Pasig City, to the exclusion of all other courts.
2. Any amendment or additional terms and conditions to the Contract must be in writing, signed and acknowledged by the Parties.

***Conforme:***

\_\_\_\_\_  
Signature over Printed Name/Designation

\_\_\_\_\_  
Name of Media Intelligence Firm

\_\_\_\_\_  
Date



## CHECKLIST OF BID PROPOSAL

## One-year NEDA subscription to Media Monitoring Services

Particulars	Name of Service Provider:									
	Availability (Mark with “/” if yes or “X” if no)	Remarks								
<b>I. Technical Proposal</b>										
<p>A. Service provider will monitor print, radio, television, and online media for NEDA-related news and issues. Daily news digests, including weekends and holidays, will be submitted in a customized format not later than 8:00AM for weekdays, and not later than 3:00PM on the following day for weekends and holidays. News digests shall include the following information:</p> <table border="1"> <tbody> <tr> <td><b>PRINT</b></td><td>title of article, body of article, name of news agency, section in the newspaper, name of reporter or columnist <i>(if available)</i>, date of publication, page number, media value, and tonal assignment <i>(positive/negative for news under the NEDA category only)</i>.</td></tr> <tr> <td><b>ONLINE</b></td><td>title of article, body of article, name of news agency, name of reporter, date of publication, section in the website, media value, tonal assignment <i>(positive/negative)</i></td></tr> <tr> <td><b>RADIO</b></td><td>name of show, name of host/interviewer, time and date of the show, name of interviewee, subject of the interview or conversation, media value, tonal assignment <i>(positive/negative)</i></td></tr> <tr> <td><b>TELEVISION</b></td><td>name of show, name of host/interviewer, time and date of the show, name of interviewee, subject of the interview or conversation, media value, tonal assignment <i>(positive/negative)</i></td></tr> </tbody> </table>			<b>PRINT</b>	title of article, body of article, name of news agency, section in the newspaper, name of reporter or columnist <i>(if available)</i> , date of publication, page number, media value, and tonal assignment <i>(positive/negative for news under the NEDA category only)</i> .	<b>ONLINE</b>	title of article, body of article, name of news agency, name of reporter, date of publication, section in the website, media value, tonal assignment <i>(positive/negative)</i>	<b>RADIO</b>	name of show, name of host/interviewer, time and date of the show, name of interviewee, subject of the interview or conversation, media value, tonal assignment <i>(positive/negative)</i>	<b>TELEVISION</b>	name of show, name of host/interviewer, time and date of the show, name of interviewee, subject of the interview or conversation, media value, tonal assignment <i>(positive/negative)</i>
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<p>B. As part of the validation of the supplier's compliance with the requirements, a 5-day trial period shall be provided by the bidder. <i>(refer to Scope of Work, item B for the criteria)</i></p>		
<p>C. As a minimum coverage requirement, the service provider should include in its monitoring the following media outlets:</p> <p><b>Broadsheets</b></p> <ul style="list-style-type: none"> <li>a) Philippine Daily Inquirer</li> <li>b) Philippine Star</li> <li>c) Business Mirror</li> <li>d) BusinessWorld</li> <li>e) Manila Bulletin</li> <li>f) Manila Times</li> <li>g) Malaya Business Insight</li> <li>h) Daily Tribune</li> <li>i) Manila Standard Today</li> </ul> <p><b>Television</b></p> <ul style="list-style-type: none"> <li>a. ABS-CBN</li> <li>b. PTV4</li> <li>c. ABS-CBN News Channel (ANC)</li> <li>d. GMA Network</li> <li>e. CNN Philippines</li> <li>f. DZMM Teleradyo</li> <li>g. TV5</li> <li>h. One News (Philippines)</li> </ul> <p><b>6. Radio</b></p> <ul style="list-style-type: none"> <li>a. DZMM</li> <li>b. DZBB</li> <li>c. DZRH</li> </ul> <p><b>7. Online</b> – Includes local/provincial, national, and international publications/networks that have online versions and stand-alone online news, such as:</p> <ul style="list-style-type: none"> <li>a. ABS-CBN News including ANC</li> <li>b. GMA News Online</li> <li>c. InterAksyon</li> <li>d. Rappler.com</li> <li>e. CNN Philippines</li> <li>f. Philippine News Agency</li> <li>g. SunStar</li> </ul> <p><b>8. Wire agencies</b></p> <ul style="list-style-type: none"> <li>a. Reuters</li> <li>b. Bloomberg</li> <li>c. Associated Press</li> <li>d. Agence France-Presse (AFP)</li> </ul>		
<p>D. News digest to include "Unsubscribe" feature for those who refuse to receive daily news updates.</p>		

E. Browser of links to news digests/reports should be compatible with the existing NEDA e-mail client software.				
F. Access to online database must include: a. Downloadable clips of monitored media b. Printable content of monitored media c. Downloadable and printable reports or analytics on news monitored d. Training on use of database				
G. Monthly compilation of monitoring briefs / media data with analytics report should be submitted every 5 <sup>th</sup> working day of the following month.				
H. An account management team should be assigned to NEDA who will ensure the timely and accurate delivery of daily news alerts and quick service assistance in times of crisis, among others.				
I. A client relations representative should be available 24/7 to provide daily support for any media monitoring needs of NEDA.				
G. Monthly payment of the contract shall be paid after the issuance of the following: - Billing statement from the Service Provider Certificate of Satisfactory Service issued by NEDA				
<b>H. Financial Proposal</b>				
NEDA Subscription to Media Monitoring Service	Period Covered	Amount		
	One year upon supplier's receipt of the Job Order (JO)	P250,000 inclusive of all applicable taxes and service charges		



*Conforme:*

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Signature over Printed Name/Designation

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Name of Media Intelligence Firm

## Annex B

The lowest calculated bidder will be evaluated by the end-user based on the following criteria:

CRITERIA	PERCENTAGE
Media directory/database for seeding content ( <i>directory must be readily available and updated</i> )	20%
Wide range of media mileage ( <i>scope of media outlets covered during the trial period</i> )  <i>*refer to item C, Scope of Work for the list of priority media outlets which serves as the minimum coverage requirement</i>	25%
Accurate daily news digests ( <i>only keyword-based news articles were covered</i> )	25%
Consistent media coverage ( <i>no fake news website covered; no irrelevant news articles</i> )	20%
Access to online database must include downloadable clips and printable content of monitored media, downloadable and printable reports or analytics on news monitored as well as training on use of the online database	5%
On-time delivery of daily news digests ( <i>not later than 8:00AM for weekdays, and not later than 3:00PM on the following day for weekends and holidays</i> )	5%

Upon validation of the bidder's compliance with the criteria and other service requirements as stated in the Terms of Reference (TOR), the end-user shall recommend the award of the contract to the bidder provided that the latter has received a score of at least 75% based on the aforementioned criteria.